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WHOLESALE PRICE-LIST

APR 1 - 1923

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PALMS

CHARLES D. BALL, Holmesburg, Philadelphia, Pa.

LONG-DISTANCE TELEPHONE

Kentia Belmoreana

Single Plants

All my Kentias, of both varieties, are strong, stocky, home-grown plants, hardy and perfect.

	Leaves	Ins. high	Doz.	100
2 1/4-inch pots.....	4	8 to 10	\$2 00..	\$15 00
3-inch pots.....	5	10 to 12	3 00..	25 00
4-inch pots.....	5 to 6	15	6 00..	50 00

	Leaves	Ins. high	Each
5-inch pots.....	5 to 6	20	\$1 00
6-inch pots.....	6 to 7	22	1 25
6-inch pots.....	6 to 7	24	1 50
7-inch pots.....	6 to 8	30 to 32	4 00
7-inch pots.....	6 to 8	32 to 34	5 00
8-inch pots.....	6 to 8	34 to 36	6 00
8-inch pots.....	6 to 8	36 to 38	7 00
8-inch pots.....	6 to 8	38 to 42	8 00

Kentia Belmoreana

Made-up Plants

	Ins. high	Each
8-inch pots. Several in a pot.....	32 to 34	\$6 00
8-inch pots. Several in a pot.....	36 to 38	8 00
8-inch pots. Several in a pot.....	40 to 42	10 00

All measurements given are from top of pot to top of plant, standing naturally



Kentia Belmoreana



Kentia Belmoreana ("made-up")

Kentia Forsteriana

Single Plants

	Leaves	Ins. high	Doz.	100
2¼-inch pots.....	4..	10..	\$2 00..	\$15 00
3-inch pots.....	4 to 5..	12..	3 00..	25 00
4-inch pots.....	5..	15 to 18..	6 00..	50 00
		Ins. high		Each
6-inch pots.....		24	\$1 25	
6-inch pots.....		26..	1 50	
7-inch pots.....		32 to 34..	3 00	
7-inch pots.....		34 to 36..	4 00	
7-inch pots.....		36 to 38..	5 00	
8-inch pots.....		38 to 40..	6 00	
8-inch pots.....		42 to 44..	7 00	
8-inch pots.....		44 to 46..	8 00	

Kentia Forsteriana

Made-up Plants

	Ins. high	Each
8-inch pots. Several in a pot.....	36 to 38..	\$6 00
8-inch pots. Several in a pot.....	38 to 40..	7 00
8-inch pots. Several in a pot.....	40 to 42..	8 00
8-inch pots. Several in a pot.....	44 to 48..	10 00
10-inch pots. Several in a pot.....	48 to 50..	12 50
10-inch pots. Several in a pot.....	50 to 52..	15 00
10-inch pots. Several in a pot.....	52 to 54..	17 50
10-inch pots. Several in a pot.....	54 to 56..	20 00
10-inch pots. Several in a pot.....	56 to 60..	25 00

All measurements given are from top of pot to top of plant, standing naturally



Kentia Forsteriana



Kentia Forsteriana (8-inch pot, "made-up")

TO MY CUSTOMERS

I AGAIN offer a splendid stock of Palms, fully up to, in quantity and quality, what I have offered in former years. All my plants are home-grown. It has been my policy to produce and retain a sufficient stock for growing on to have ready a full, normal stock each year to meet the needs of my customers as fully as possible. The stock I now offer is fully up to the standard I consider necessary to retain the reputation my plants have gained; all are as hardy and as perfect as can be produced. I sell to florists only. Prices given are my uniform wholesale prices and are intended for all customers. Please note that I employ no salesmen.

Instructions, Shipping, Etc.

I advise that orders be placed as early as possible, whether for immediate or future shipments. Full instructions should be given as to about when and how to ship. Shipment by freight is still liable to long delay and uncertain delivery. I therefore advise shipping by express, **out of pots** when possible. Unless instructed otherwise, I shall consider myself **permitted to ship out of pots by express** when I

think it advisable. I shall endeavor to use every means possible to insure safe delivery, but after acceptance for transportation by the carrying agent my responsibility ends, **and all risks and charges must be assumed by the purchaser.**

Terms

Unknown correspondents must furnish satisfactory references or cash with order; otherwise no order will be accepted. Upon application and satisfactory proof, 60 days from date of bill will be allowed to parties of approved credit.

Invitation

Excepting Sundays, visitors are always most welcome. Take trains from Pennsylvania Railroad depot, Broad and Market streets, Philadelphia, to Holmesburg Junction station (New York Division, Pennsylvania Railroad). Thirty minutes' ride from Philadelphia, about five or six minutes' walk from station. Or electric cars on Third, Seventh or Thirteenth streets, via Frankford to Holmesburg.

CHARLES D. BALL
HOLMESBURG, PHILADELPHIA, PA.

J. Horace McFarland Co., Mt. Pleasant Press, Harrisburg, Pa.